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## Publication

## Embodied orientations towards co-participants in multinational meetings

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Keywords addressing, conversation analysis, embodied orientations, international business meetings, membership categorization, organization of meetings, participation, speaker selection, turn-taking The interactional organization of meetings is an important locus of observation for understanding the way in which institutions are talked into being. This article contributes to this growing body of research by focusing on turn-taking and participation in business meetings, approached within conversation analysis in a sequential and multimodal way. On the basis of a corpus of video-recorded corporate meetings of a multinational company, in which managers coming from several European branches convene, the article takes into consideration the embodied orientations of the participants as they address each other, as they turn to particular addressees or groups in a recipient designed way while describing, informing, announcing events and results, and as they make relevant specific participants' identities - especially national categories - and, in this way, display specific local expectations regarding rights and obligations to talk and to know.

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